

HERNDON THRIVES PRODUCING MILK

Lies Midway Between Capital
and the Mountains.

PROGRESSIVE VIRGINIA TOWN

Takes Name of Sea Captain at Incorporation in 1870—Fine Farms Surround It on Every Side—Citizens Prefer to Ride on the "Water Wagon"—Has Six Trains Daily.

Herndon, Va., April 24.—Herndon, besides being one of the garden spots of the Old Dominion, is the chief milk depot to supply Washington. More milk is shipped out of this little burg every morning than from any other place, either in Virginia or Maryland.

The farmers about here are literally living in luxury of the toiling clerks, business people and retired millionaires of the Capital, and they are doing it by supplying good milk regularly the year around.

Herndon occupies a point of vantage midway between the Potomac River and the mountains. It is built on the ridge in the western edge of Fairfax County, which overlooks the valley to the eastward, and the old outline of the Blue Ridge mountains blocks the western horizon. No mosquito hums his siren song at nightfall, and no typhoid or malaria germ is known in this region. Only three cases of fever have been known in Herndon in half a dozen years and they were imported and laid down there to get well.

Herndon Bears Honored Name.

Herndon is both a town and a magisterial district. The town was incorporated back in 1870, and named after the late Capt. Herndon, of Virginia, who commanded the steamer Central America, when lost between Panama and New York, in 1857. In 1879 the town mustered about 400 inhabitants and now it boasts 1,500, and is still growing. I am told, in joking fashion, that since President Roosevelt delivered his dictum regarding race suicide, the stock has risen which the buzzard constantly above Herndon. It may also be noticed in passing that the two physicians of the place own automobiles, and inasmuch as there is no illness to speak of, outside of measles and mumps, and the natural failing of the physical powers of the old people, the reason for the prosperity of the doctors is not far to find.

Moreover, there is a rapid accretion of population coming in from the outside, the town being very popular as a place of summer residence and farmers from the North and West are buying farms near Herndon every year and settling down into prosperous dairymen.

Includes Seven Miles Radius.

The magisterial district of Herndon includes the country within a radius of about seven miles of the town. This district corresponds to the ordinary township in the Northern States, and in a way is the political unit of the county, looking after the roads and local interests of the community, as well as the political ends of the dominant party in "Old Virginia."

A carriage ride over a part of this magisterial district confirms the boast of the townsman that Herndon is surrounded by some of the finest farms in the country, on which prosperous farmers are surely making their way to wealth. The farms look well. In the pastures were grazing herds of fine Jerseys, Guernseys, Holsteins, and a mixture of two or all three of these types. The cattle were sleek and fat, showing care in feeding and a liberal hand at the manger during the winter season.

One Cow to the Acre.

It is the custom about Herndon to keep at least one cow to the acre. Some farmers keep two, and the ambition of the best of them is to support three to the acre, a thing they expect to do when the processes of agriculture are a little further advanced. For the farmer, the cattle, the farm, the hay, corn, and a little alfalfa. The latter crop is being tried out with good results and the time is not far distant when it will be generally added to the regular routine of farm crops.

The barns are big and fine; besides each stands the silo, singly, in pairs or triplets, according to the size of the farm and the number of stock to feed through the winter season. Into the silo, of course, goes the corn fodder, and upon it the cattle thrive and produce milk as upon no other known food.

Up to the present time the dairymen about Herndon depend upon buying bran and other mill products for feeding purposes, but the cost of these foods for the cattle are beginning to make serious inroads upon the profits of the milk can, and the most progressive farmers are feeling out after the cow-pea and other legumes to supply the place of the commercial bran and mill feed. In time this element of economy will be added and Herndon will take one more step toward self-support and independence of the outside world. It will then increase its revenue without sending so much away for the necessary cost of keeping cows.

District Regulations Help.

Herndon farmers say that in the years recently past the new District of Columbia regulations have done down upon them rather heavily. The cry for better sanitation and a purer milk supply caught some of them napping, but I am assured that the enforcement of the District regulations have been resultantly the best thing for the farmer. The new laws have supplanted the old one, the cows are healthier, live longer, do not cost so much to keep, and the whole thing has worked out, so the farmers say, economically, to better results all around. They hope that the regulations have resulted to as much apparent good to the consumers of milk as to the producers.

Raising poultry, both for eggs and fowl, to sell in the Washington markets, is considerable of an industry here. Every farm has a large flock of domestic fowls, and a number of breeders give their entire attention to raising poultry. These breeders have formed a local association, and they hold annually a poultry show, which is attended by breeders from other Virginia towns and other States.

The farmers of Herndon district maintain an association, to which the majority of them belong, and at stated times institutes are held and addresses heard from some of the best speakers on agricultural topics in the country.

Returning to the town of Herndon, which itself is a city, it lies on both sides of the Bluemont division of the Southern Railway, twenty-eight miles from Washington, and about thirty miles from the

VIEWS IN AND ABOUT HERNDON, VIRGINIA.



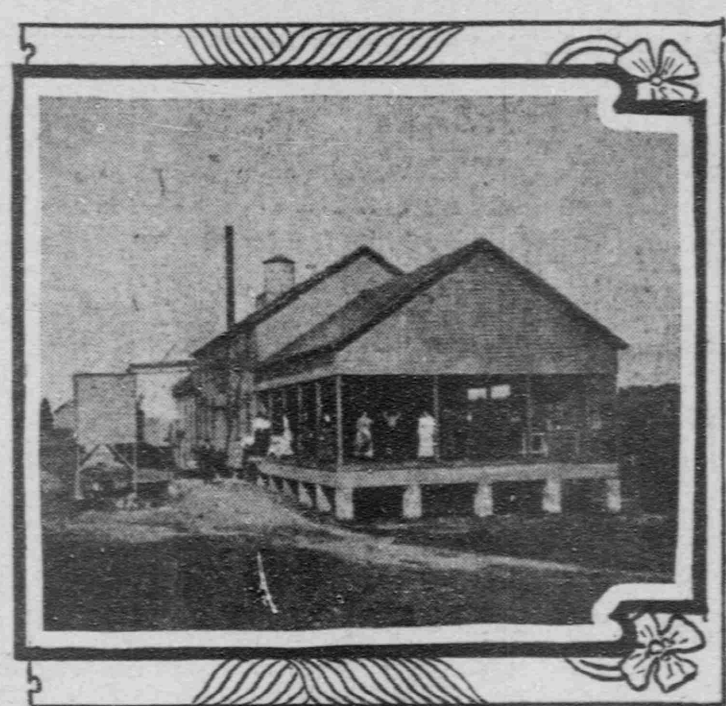
HARDWARE STORE of
ROBERT SCHNEIDER, HERNDON, VA.



VIEW ON A DAIRY FARM,
HERNDON, VA.



ELDON STREET,
HERNDON, VA.



HERNDON CANNING FACTORY,
HERNDON, VA.



POST OFFICE & STEPHENSON'S OFFICE,
HERNDON, VA.

ALEXANDRIA GROWS

Gay with Bunting Put Up
for Home-coming Week.

MANUFACTURES 40 ARTICLES

Potomac Freight Yards Completes
Chain of Perfect Transportation
Facilities—City Destined to Be a
Great Center of Wholesale Trade
and Industry—Mile Water Front.

Alexandria, Va., April 24.—This historic town today is gay with flags and bunting, in preparation for home-coming week. Alexandrians have the best brand of Virginia hospitality on tap with which to make things pleasant for the sons and daughters and strangers who may enter the gates of the city in the next seven days.

Not only are the business houses and many private dwellings in gala attire of red, white, and blue, but Alexandria bought the decorations of the Court of Honor, in Washington, which was erected for the inauguration, and has set it up on its main thoroughfare as part of the display which will take place next Saturday in celebration of the first inauguration of George Washington. On that great occasion speakers will dwell upon the great events connected with the life of Washington and the Revolution, which made Alexandria one of the best-known cities of North America.

As a Commercial Center.
It is the purpose of this article to speak more particularly of Alexandria industrially and commercially. In the first place, Alexandria is admirably located for industry and a large traffic with the outside world. It has deep water connection with Chesapeake Bay; it has six railroads and six steamer lines doing business here.

Just north of the city is the recently completed Potomac freight yards for the handling of local traffic and the transfer of freight between the Northern and Southern railroad lines, such as is carried on in Chicago, St. Louis, Buffalo, and other great railroad centers of the country. Here freight is classified, sometimes reloaded, and dispatched to its destination with the least possible delay. The Potomac yards cost \$2,000,000, have forty-five miles of track, employ 800 persons, and the monthly payroll is \$60,000. The capacity of the yards is 35,000 cars.

Water Front a Mile Long.
Alexandria has a mile of water front, a good part of which is improved with wharf facilities. The number of vessels arriving during the year is about 12,000, and last year they carried 350,000 tons of freight.

Alexandria aspires to be the workshop of the National Capital as well as the distributing center of a great volume of goods in the Southern States. It welcomes manufacture, and desires to see the city girdled with mills and factories. It is only about four years since a factory with a new steam pump located in an old building here. It has had unexpected success. The company recently purchased a tract of three acres north of the city, where it will soon build a factory, specially fitted up to serve its purposes. This building will practically cover

Continued on Page 4, Column 6.

WILL OPEN NEW OFFICE.

W. H. Taylor Sells Farms and
Houses to Home Seekers.

Herndon, Va., April 24.—W. H. Taylor, is fitting up a new office and home at the northeast corner of the station plaza, which will be one of the most stylish, cozy, and attractive places here. Mr. Taylor, like his competitors, gives his attention to Northern Virginia farms, to village lots, and houses.

Mr. Taylor said today he sold everything in the real estate line, and was not averse to making a trade of two pieces of property when their owners were amenable to reasonable argument as to value.

Mr. Taylor is the author of a little thick booklet setting forth the advantages of buying property in Herndon and vicinity. One can hardly read what he says of this fine country without being fired with a desire to see it and invest his savings in one of the many dairy farms about here. He puts the case very aptly, and it is not much wonder the home seeker comes forthwith to see and to buy.

BRANCH BANK AT HERNDON

Affords Excellent Facilities to This
Rural Community.

Receives Deposits, Loans on Commercial Paper, and Maintains Savings Department.

Herndon, Va., April 24.—Banking facilities at Herndon are provided by a branch of the Virginia Safe Deposit and Trust Company, which has its central institution in Alexandria, Va. The branch at Herndon is one of eight similar banks in as many Virginia cities, the others being at Gordonsville, Dillwyn, Lovingson, Remington, Culpeper, Bask City, Charlottesville, and The Plains.

The Herndon branch affords excellent local facilities for the community, doing a general banking business, including the receipt and care of deposits, loaning on commercial paper, and other features of the modern type.

The capital stock of the company is \$1,000,000. The central institution carries on a large trust business, including the handling of accounts of banks, corporations, and individuals. It acts as trustee of estates, and does a bonding and surety business of large proportions. Interest at the rate of 3 per cent is paid on deposits in the savings department, and high-grade investment securities are on hand for sale at the current market price.

The officers of the corporation are: C. Jones Rixey, president and treasurer; John P. Robinson, first vice president; Henry K. Field, second vice president; C. Leadbeater, secretary; J. K. M. Morton, counsel, and C. J. Rixey, Henry Baader, J. P. Robinson, George S. French, C. Leadbeater, J. K. M. Morton, Henry K. Field, and Thomas J. Fannon, directors.

Automobiles in Mexico.

Automobiles have been much in evidence in Chihuahua during the year past. They are as yet used principally for pleasure, but it is probable that they soon may be used for the delivery of goods and for conveying passengers. A Michigan company has an agency in Chihuahua and has sold quite a number of its machines. There are a few other machines in use, but the great majority of automobiles seen there are of one manufacture.

Continued on Page 4, Column 3.

ROBEY KEEPS A DRUG STORE.

He Is Called "Doc," and Serves His Patrons Well.

Herndon, Va., April 24.—Ernest L. Robey is purveyor of "everything in drugs." He is a tall man, and it is no injury to other residents of this pretty town when it is said he is good looking. He is familiarly known as "Doc."

Mr. Robey keeps the only drug store in Herndon, and to that extent he is a monopolist of the deepest dye. But he keeps a good store, and it is his ambition and pride to have his customers as well supplied at lower prices than in the city. Besides a full line of drugs and medicines, which must be large and full in a community of this kind, he has a full line of paints and oils, from which have been taken at one time and another the colors which give such attractiveness to the houses and cottages of Herndon.

"Doc" Robey is a most obliging merchant. He makes it a point to serve his customers well at a fair profit, and, judging from the group of conversing men and women seen in his store today, it is one of the most popular meeting places in this notably social and congenial little city.

STEPHENSON SELLS FARMS

Furnishes Virginia Estates to Buyers from the North.

He Says Good Lands in Fairfax and Loudoun Counties Will Enhance in Value.

Herndon, April 24.—There are a number of prominent dealers in real estate here. Claude G. Stephenson, whose advertisement is found elsewhere in this issue of The Washington Herald, is an L. L. M. of Columbia University, 1891. His home has been at Herndon since early childhood, and he is as familiar with the roads of Fairfax and Loudoun counties as the Washingtonian is with F street or Pennsylvania avenue. He specializes on properties in the two counties.

Mr. Stephenson believes in advertising. He draws a large part of his business from the Northern States, locating farmers, and those desiring comfortable and attractive homes and estates in a mild climate, on the farms of Western Fairfax and the blue grass lands of Old Loudoun. He is an enthusiastic believer in the future of that territory. He points to the fact that in this particular section good farms produce as large crops as do the farms of Iowa. Lands of equal fertility in the latter State are worth from \$100 to \$200 an acre, where well located, though more than 1,000 miles from the seaboard. Here the same farm sells at less than half, with the advantage of less than 100 miles haul to the export market, to say nothing of the milder climate, giving about two months more growing weather. Besides this, proximity to the National Capital gives social and educational advantages not enjoyed by any other body of real farming lands in the country.

Mr. Stephenson believes that the history of Washington will be that of all the other capitals of the world—London, Paris, Berlin, Vienna, Rome—eventually the great city of the country, as it is already the most important and the most beautiful. This will make for tremendously high values before another quarter of a century, and prices are already advancing steadily. He has seen his home village grow from nothing to a thriving, bustling town, and land on which business buildings are now located advance from \$5 for a half acre lot to 50 and 60 cents per square foot.

FARM VALUES SOAR

Buell Operates in Fairfax
and Loudoun Counties.

GREAT PLACE FOR DAIRYMEN

Value of Agricultural Lands Increases 100 Per Cent in Ten Years.
Good Demand for Holdings in Vicinity of Herndon—Electric Cars Will Facilitate Transportation.

Herndon, Va., April 24.—One of the successful real estate operators here is A. H. Buell, successor to P. B. Buell & Son, the elder Buell being the oldest dealer in realty in Northern Virginia.

Since assuming the business by the retirement of his father, the younger Buell has devoted his entire attention to the sale of farms in Fairfax and Loudoun counties, and to village lots in Herndon and vicinity. Mr. Buell is spoken of by his fellow-townsmen as one of the business men in the place, and one of its most conspicuous and esteemed citizens.

Farm Values Increasing.

In talking about real estate today Mr. Buell expressed the greatest confidence in the increasing value of farming land in the two counties in which he chiefly operates. He said that farms his father sold ten and twelve years ago at \$20 an acre are selling now at \$40. He said that, according to location, accessibility to the town and railroad, farms are worth from \$25 to \$80 an acre, a fair average being \$40.

Mr. Buell says there is a good demand for property of all kinds in Herndon and in the rural community outside. He spoke confidently of the building of one or both of the electric lines to Herndon within the next two or three years. The Falls Church line is now only eight miles away in one direction, and the Great Falls and Old Dominion about the same distance in another. He said both must ultimately come farther westward, at least to Herndon. This form of transportation he thought would have the best possible effect upon land values, making the region more attractive as a place of residence, and affording those who live in Herndon and along the electric lines easy communication with the outside world.

Improving the Roads.

Talking generally upon the means of communication Mr. Buell said great progress was being made in the Drainsville or Herndon district in the improvement of the highways. The town corporation of Herndon owns a stone crusher, which it uses in the preparation of material for macadamizing the streets. This machine is lent to the local authorities to crush stone for use on the principal roads leading into the town, and all of them are being improved out some distance. The effect of these better roads is firing the farmers in all parts of the region, and Mr. Buell says the general macadamizing of all the roads of the two counties is only a question of time.

Mr. Buell feels hopeful about the town of Herndon. He declares that it is a good place in which to live, and he judges from the demands which come to him for all kinds of real estate holdings that many others in all parts of the country are of the same opinion.

Molasses Output Large.

The authorities estimate that Bengal will produce this season of gur (molasses) 2,500 tons from sugar cane, 65,000 tons from the date palm, and fourteen tons from the palmyra palm.

MR. CHASE BUYS AVENUE PROPERTY

Joins Office Building of the
Southern Railway.

MAY BUILD A THEATER THERE

Deal Negotiated by A. M. Lachlen in Connection with Other Real Estate Agents—The Tract Contains 23,018 Square Feet—Price Is Withheld. Property Will Be Improved.

F. B. Chase has purchased of A. M. Lachlen, president of the McLachlen Banking Corporation, the west half of square 25, lying on the south side of Pennsylvania avenue, and embracing all the property lying between the Southern Railway office building and the Municipal Building. There are sixteen separate parcels, all improved, the total frontage being 120 feet 10 1/4 inches, with a depth of 190 feet 6 inches, making the total area 23,018 square feet. The price is withheld. Numerous transfers of property in this square appearing of record lately have created considerable interest and comment in real estate and financial circles. In the first purchases Western capitalists were interested, but subsequently Mr. McLachlen bought out all the interests, and has now conveyed the property as an entirety to Mr. Chase.

Agents Who Made Deal.

In the sale of No. 1214 E street, Lorenzo Costa, the owner, was represented by Louis P. Shoemaker. Dr. Henry H. Hazen and Mrs. Emma Hazen, widow of the late Dr. David H. Hazen, owners of 1215 E street, were represented in the sale by Weaver Brothers. In the sale of 40 Thirteen-and-a-half street, the owners, Mrs. Catherine B. Mace, George W. Banville, and Philip H. Banville, were represented by Stone & Fairfax, who also acted as agents for the owners in the sale of 1215 and 1217 D street. In the sale of 1219 D street, the owner, Charles King, of Alexandria, Va., who acquired the property in 1885, was represented by Swartzell, Riehm & Hensley. All other sales were negotiated by Mr. McLachlen directly with the owners.

Mr. Chase states that the purchase was made by him for investment purposes only. Substantial improvements will be made and buildings will be re-modelled in a first-class manner to suit requirements of present and prospective tenants, for offices and stores. The street houses will be converted into modern family apartments.

May Build Theater.

It being suggested to Mr. Chase that he might use the site for a new theater some time in the future, he said that several propositions had been made to him to build a new theater and for him to take the lease, and that he regarded this plan most favorably in the event the future government might at a time in the future purchase the property on which Chase's Theater is now situated, but he said:

"If I shall decide to build my own theater, it will be a million-dollar structure, the most beautiful in America, and upon this site. Its architectural designs will be in perfect harmony and keeping with the magnificent new municipal and government buildings, constructed and planned for the beautification of the Mall and the south side of Avenue A."

This is said to be the largest and most important sale of business property, in one block, made for many years in this city. The price paid is withheld, but probably exceeds half a million dollars.

SERVE WITHOUT PAY.

Town Officers Work for Public Good in Herndon, Va.

Herndon, Va., April 24.—The town is governed by a mayor and council, who act without compensation. This shows the spirit of the community, which can keep up with the march of progress entirely through the efforts of unpaid officials. Possibly it is due to the fact that the officers are animated solely by a spirit of self-sacrifice and a desire for the public weal, that the town has made such rapid strides in the direction of the future that, too, without a dollar of town debt.

The present town officers are: Ellisha Dyer, mayor; Ernest L. Robey, Hugh Hutchison, Charles Burton, Thomas Reed, Dr. Charles F. Russell, and Ed. Fitzgibbon, councilmen; and M. T. Winkler, clerk. The community is so orderly that no police force is required, the town sergeant, John Ryan, making the few arrests necessary, his chief duties being the collection of taxes and superintending road repairs.

ORDERS PROSPER IN HERNDON.

Masons, K. of P., Jr. O. U. A. M., Red Men, and Macabees Have Lodges.

Herndon, Va., April 24.—Fraternal and benevolent orders are strongly represented here. The different organizations being on a sound financial basis, banquets are frequent, with the usual accompaniment of flowers, music and speaking. The Masons have a strong organization here. Herndon Lodge No. 254, with a membership of about sixty. The present officers are: Worshipful master, E. L. Detweiler, M. D.; senior warden, Claude G. Stephenson, L. L. M.; junior warden, C. A. Hutchison; secretary, Charles F. Russell, M. D.

Herndon Lodge No. 84, Knights of Pythias, has a membership of forty-six. The officers are: Charles H. Hutchison, master; Charles H. Reed, vice chancellor; commander, E. N. Fitzgibbon; master of work, B. W. Middleton; prelate, E. E. Gillette; recording secretary, J. W. Burt; financial secretary, T. J. Kitchin; treasurer, C. S. Cooper at 71.05 tons, against 75.93 tons last season. The normal area is 5,831,800 acres, but there was a lack of rain in Bihar at sowing season. The yield of winter rice cleaned in Bengal is estimated at 71.05 tons, against 75.93 tons last season.

The Macabees have a large "tent." A tribe of Red men has just been organized, with about thirty charter members. The officers are: Grand sagamore, Charles Reed; junior sagamore, H. A. Sager, the genial postmaster; keeper of wampum, E. W. Bauckman.

Indian Rice Crop Report.

The final rice crop report shows that Bengal has 17,915,200 acres, against 12,000,000 last season. The normal area is 5,831,800 acres, but there was a lack of rain in Bihar at sowing season. The yield of winter rice cleaned in Bengal is estimated at 71.05 tons, against 75.93 tons last season.